

Fall Sales Incentive Campaign

October 1 - January 31, 2022

TWO OPPORTUNITIES to Earn Additional Income!

Opportunity 1: Life Insurance and Annuity Production

Permanent / Term Life Sales	Bonus
5 Approved Permanent and/or Term Life Sales	\$100
6- 10 Approved Permanent and/or Term Life Sales	\$150
11 -15 Approved Permanent and/or Term Life Sales	\$200
16 - 20 Approved Permanent and/or Term Life Sales	\$300
20 - 29 Approved Permanent and/or Term Life Sales	\$500
30 or more Approved Permanent and/or Term Life Sales	\$700

Annuity Sales (Minimum \$10,000)	Bonus
3 Approved Annuity Sales	\$100
4 - 6 Approved Annuity Sales	\$125
7 -10 Approved Annuity Sales	\$150
11 or more Approved Annuity Sales	\$225

Opportunity 2: Single Premium Life Production

Sell the Following Combinations:

- 7 or more Legacy Single Premium Life Certificates
- \$100,000 or more Face Amount, and
- \$35,000 of Premium Dollars

Earn the Following:

- Additional 1% Commission on the Single Premium Issued
- Additional 5% crediting towards Production Bonus on the Single Premium Issued

To qualify for the SOKOL FALL SALES INCENTIVE CAMPAIGN, the Agent must maintain 80% (minimum) persistency and be contracted and in good standing at the time of bonus.

Single Premium Life Promotion earned will be paid as of January 31, 2022, Commissions – all the additional Production Bonus Points earned through January 31, 2022, will be applied to the 2021 Production Bonus Rewards.